



## Technical Sales Support

### Job Summary:

Responsible for all necessary actions to ensure that suitable product configurations are established according to customer requirements and applied appropriately in quotations.

### Essential Duties and Responsibilities:

- Provide advice to customers on appropriate applications for company's product - GAMA and V3.
- Identify unique technical requirements on RFQ's and consult with Production team on feasibility and solutions.
- Evaluate and advise on product specifications that align with customer needs.
- Provide quotations and customer proposals timely as required.
- Cross-reference and compare competitor's products with GAMA and V3, highlighting advantages, and/or opportunities for company's product's improvement.
- Provide other sales support activities, customer interactions, and product-related assessments.

### Requirements:

- Bachelor's degree in mechanical, electrical, chemical engineering, or other related disciplines
- Ability to comprehend mechanical, chemical, electrical and software engineering theory.
- 2-3 years of experience in Semiconductor Industry
- Previous experience in technical sales is a plus.
- Excellent written and verbal communication skills.
- Great computer skills and experience with Microsoft products or similar, CRM, SAP.